



## Do you need a new accounting system?

### Do any of these apply to your organization?

- Your company has outgrown your current system.
- It doesn't do what you need it to do.
- Your processes have changed the way you do business.
- You're using DOS software.
- You're using a PC-based spreadsheet (for example, Lotus or Microsoft Excel) or an introductory accounting package (for example, QuickBooks).
- It doesn't "talk" to other software products.
- You've got a legacy system - some "old iron" customized for your organization - which people may not necessarily like, but they understand and can use without much effort.
- Your software is so old it's getting difficult to find quality support.
- You are a fast-growing company and need a system that can grow with you.
- You want an e-business solution with an integrated financial backend.
- You have international requirements that aren't being properly met.
- You want the freedom to choose among multiple operating systems, databases, and applications as your business expands or changes.

Many organizations stay with their current accounting systems too long: users are comfortable, they fear adjusting to a new system, and the significant time and resource involved in an upgrade.

But comfortable doesn't always cut it -- especially when it comes to the financial health and long-term success of your business.

Ideally, you want software that's simple, intuitive, and closely matched to how you already do business. Be sure the system can:

**(1)** Customize easily to fit the special needs of your business, **(2)** Embrace industry-standard technology quickly and easily, **(3)** Deploy flexibly to new IT paradigms such as application hosting, **(4)** Scale to the changing size of your business.

### What a Good System Should Deliver

Properly installed and implemented accounting software can contribute many benefits to your organization, including:

#### --Better Decision-Making Capabilities

Sound accounting software can provide both a snapshot-in-time look at your organization, as well as the detailed reports and other data necessary for long-term strategic planning.

#### -- Improved Cash Flow

Cash management is essential for all businesses. Integrated billing, inventory, accounts receivable, and accounts payable allow you to manage that valuable cash more easily and efficiently. Better cash management provides your organization with more options for revenue-generation campaigns and long-term growth.

#### -- More Accurate Information

With fully integrated accounting software, you'll not only have more information at your fingertips, you'll have more accurate information. Unlike a manual accounting system, where a great deal of time is spent cross-checking figures recorded in different ledgers (and where the potential for errors dramatically increases)- in a good computerized accounting system, information is entered only once and is used throughout the system.

#### -- Greater Ability to Analyze Your Data

Integrated accounting software provides real-time access to your organization's critical financial information. This provides you with greater control and the ability to more efficiently manage the components of your business.

#### -- A Foundation For Growth

The right accounting software can help you as your organization grows: expanding as your business expands, allowing for additional users, and offering the kinds of reports and other business intelligence data required.